

Performance University

Performance U provides an intuitive student environment, easier access to resources, and real-time attendance reporting and proficiency exam results.



Login Instructions

The training website is: www.yourpersonaluniversity.com

Click >**Login**

Performance University

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Username:

A permanent username will be set by your organization's Performance U Administrator. Please check with them to verify your Username.

Recommended: Use your OEM student ID

Password:

Initial password will be set by your organization's Performance U Administrator. Please check with them to verify your Password.

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[Forgot your password?](#)



Student Dashboard

The Home page defaults to the Student Dashboard.

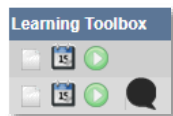
| Learning Toolbox | Course/Exam | Date Completed | Proficiency Score |
|------------------|--|----------------|-------------------|
| | Change Is Good (Managers) | ----- | ----- |
| | BD101 Gathering Guest Information | 1/13/2020 | ----- |
| | BD102 Communication Skills for Today's Customers | ----- | ----- |
| | BD103 Incoming Phone-up Mastery | ----- | ----- |
| | BD104 Why Floor-up Follow-up (FUFU)? | ----- | ----- |
| | BD105 Objection Mastery I | ----- | ----- |
| | BD106 Objection Mastery II | ----- | ----- |
| | BD107 Owner Loyalty Practices | ----- | ----- |
| | BD108 Optimizing BD Efforts | ----- | ----- |
| | Business Development Proficiency Exam | ----- | ----- |

The **Dashboard** is sometimes used to display one-time announcements, but it also provides access to:

- Administrator Orientation
- Support Email
- Profile Update – change your email, title, password, etc.
- Courses
- Course completion dates
- Exam icon - activated after all prerequisites are completed
- Proficiency/Test score
- Certificate of Completion icon – Exam icon will switch after passing the exam

Hint: Use your mouse to hover over an icon to display the information linked to each. This technique works with any icon in the Learning system.

The **Learning Toolbox** section of the Student Dashboard provides access to:



- Course workbooks and materials
- Course calendar reminders
- Play buttons to attend either Live or Anytime courses
- Feedback icon to leave course reaction and feedback


The Learning Toolbox Legend located at the bottom of the Home page provides a guide to the various icons on the Student Dashboard.

LEARNING TOOLBOX LEGEND

- Live Course (blue play button)** – Click when you are ready to *Attend Live Class*. The Play icon will appear in your Learning Toolbox 25 minutes before class begins and remain until 1 minute after class begins.
- ANYTIME Course (green play button)** – These courses are available to take anytime you need them. They do require the student to interact and pass with a 50% to receive credit for completion.
- Calendar icon** – The *Course Calendar & Reminders* displays a 120-day view of your training calendar. Clicking on any of the dark boxes will show you the time class is scheduled. After selecting a date and time, you can send a calendar reminder to your email.
- Paper icon** – The *Course Downloads* provides access to course workbooks and materials associated with that course
- Feedback icon** – This icon will appear for 72 hours after completing a course. When active, you can click on this and provide us feedback on the courses taken.
- Exam link** – This icon will launch your Proficiency Exam. The icon becomes activated after you complete the prerequisites for your test.



Ready to Begin

There is no pre-registration. When ready to attend class, click the green Play icon  to begin playing the Anytime class.



Course Information

Click on COURSE INFO from the navigation link to view:

1. Course Catalog
2. Student Instructions to log in
3. Series descriptions



Performance University

HOME ABOUT COURSE INFO WHY US CONTACT LOGIN

COURSE INFORMATION

Our Courses

We offer personalized courses and learning plans, each designed to help you and your team learn and grow.

Click on the link **1** [Dealership U Course Catalog \(2017\)](#) to current courses. If you are a new student we encourage you to click on **2** [Student Instructions](#) to familiarize yourself with Dealership U and accessing learning events.

Individual Series Descriptions

| | |
|--|---|
| Business Development (Phone Skills) Series Updated 12.18.17 | Leasing Presentation Series Updated 12.18.17 |
| Business Development for Managers (BD4MGR) Series Updated 12.18.17 | Road to the Sale Series Updated 12.18.17 |
| e-Strategies Series Updated 12.18.17 | Selling in the Service Lane Series Updated 12.18.17 |
| F&I Series On-demand | Service Development (Service BDC) Series Updated 12.18.17 |
| Leadership Development Series Updated 12.18.17 | Communication Fundamentals Skills Series Anytime Only |